

ODS Combined Profit and Loss FY to August 31, 2012

	ODS Office	Chapters and other groups	Total
	<u>Sep '11 - Aug 12</u>		
Ordinary Income/Expense			
Income			
3010 - Membership Dues	83,640.70		
3020 - Contribution Income Unrestrict	300.00		
3025 - Education Fund Contribution	4,866.42		
3110 - Advertising - Omnibus	1,625.00		
3115 - Advertising - Roster	360.00		
3120 - Omnibus Show Listings	3,486.00		
3210 - Show Approvals	4,440.00		
3215 - Futurity Nomination & Purse	685.00		
3225 - Office processing fees			
3227 - Rush Fee	160.00		
3225 - Office processing fees - Other	1,400.00		
Total 3225 - Office processing fees	<u>1,560.00</u>		
3230 - Award Program Fees	6,097.00		
3520 - Championship Show/Futurity, net	8,941.58		
3540 - Silent Auction Income	17,978.00		
3560 - Special Event Income	6,556.19		
3570 - Fall Festival Income			
Fall Festival Raffle Income	427.15		
3570 - Fall Festival Income - Other	34,573.93		
Total 3570 - Fall Festival Income	<u>35,001.08</u>		
3610 - Board Meeting Related Income	2,015.00		
3620 - Publications Sales	368.00		
3630 - Merchandise Sales	5,455.09		
3635 - Judges Programs	13,500.00		
3950 - Other Revenues	1,249.51		
Chapter show income		292,402.51	
Chapter/other events income		34,191.31	
Sponsorship income		23,704.35	
Advertising income		320.00	
Total Income	<u>198,124.57</u>	<u>383,642.55</u>	<u>581,767.12</u>
Cost of Goods Sold			
4010 - Affiliate Dues	23,385.00		
4020 - Flying Changes Subscriptions	9,131.90		
4110 - Omnibus Production			
4115 - Printing & Binding	2,867.85		
4118 - Mailing	260.37		
Total 4110 - Omnibus Production	<u>3,128.22</u>		
4120 - Roster Production	1,501.94		
4130 - Test Booklet Production	1,864.11		
4230 - Awards Program			
4235 - Special Awards	477.95		
4230 - Awards Program - Other	6,926.60		
Total 4230 - Awards Program	<u>7,404.55</u>		
4610 - Merchandise purchsd for resale	6,939.70		
4635 - ODS Judges programs	6,085.89		
4650 - Connie Keith Adult Camps	0.00		
5000 - Cost of Goods Sold	154.70		
Show expenses		275,773.78	
Other event expenses		27,218.32	
Payments to ODS		19,702.31	
Internal ODS sponsorships		15,303.72	
Total COGS	<u>59,596.01</u>	<u>337,998.13</u>	<u>397,594.14</u>
Gross Profit	<u>138,528.56</u>	<u>45,644.42</u>	<u>184,172.98</u>
Expense			

Oregon Dressage Society
Profit & Loss
September 2011 through August 2012

	Sep '11 - Aug 12	
3220 - Show & Event Insurance	1,978.00	
4220 - Insurance - D&O	949.75	
4625 - ODS Library Expenses	217.25	
5010 - Salaries & Wages	36,270.00	
5012 - Omnibus labor	2,000.00	
5013 - Other bonus	2,000.00	
5015 - Commissions	351.00	
5110 - Payroll taxes	4,507.62	
5111 - Payroll Expenses - ORWBF	17.58	
5115 - Payroll fees	480.00	
5200 - Education & Training	165.00	27.83
5215 - Futurity Pay-Outs	441.75	
5540 - Silent Auction Expense	6,170.95	
5570 - Fall Festival Expense	17,157.11	
Donations to other organizations		7,407.28
Sponsorships to individuals		2,690.50
6200 - USDF Convention & Meetings Fees	1,130.00	
6210 - USDF Convention/Meetings-Other	3,466.50	
6510 - Airfare & Other Travel	367.20	
6515 - Lodging	293.13	
6520 - Meals & Entertainment	495.81	
6525 - Mileage Reimbursement	2,081.55	
7005 - Office Rent		
7006 - Mailbox Rent	380.00	
7007 - Storage Unit Rent	1,080.00	
7005 - Office Rent - Other	1,200.00	
Total 7005 - Office Rent	2,660.00	
7010 - Facility Maintenance & Repair	30.00	
7012 - Telephone, Voice Mail, Internet	3,480.51	
7015 - Postage, Fedex, UPS	1,844.52	
7020 - Other Printing	1,862.67	
7130 - Public Relations - all	2,591.47	
7150 - Special Projects	8,254.80	
7210 - Software/Small Equip purchased	714.63	
Major equipment purchases		5,552.76
7300 - Dues, Books, Subscriptions	838.40	
7350 - General Office Supplies	849.90	2,772.16
7610 - Bank Charges	100.15	571.14
7620 - Merchant Banking Fees	2,854.10	
8120 - Local Licenses & Taxes	116.00	
8510 - Legal & Accounting	510.00	
8600 - Board Meetings		
8610 - Retreat Expenses	1,985.72	
8600 - Board Meetings - Other	282.08	
Total 8600 - Board Meetings	2,267.80	
8700 - Committee Business Expenses		
8750 - Ad Hoc Committees		
8755 - Audit and Financial Review	35.17	
Total 8750 - Ad Hoc Committees	35.17	
8700 - Committee Business Expenses - Other	12.96	
Total 8700 - Committee Business Expenses	48.13	
8999 - Miscellaneous	262.00	11,482.94
Total Expense	109,825.28	30,504.61
Net Ordinary Income	28,703.28	15,139.81
Net Income	28,703.28	43,843.09