

Oreogn Dressage Society, Inc.	Budget FY 2013		2013 to-date May 2013 8/12 months
Ordinary Income/Expense			
Income			
3010 · Membership Dues	84,000.00	3010 · Membership Dues	76,271.85
3020 · Contribution Income Unrestrict	5,000.00	3020 · Contribution Income Unrestrict	0.00
		3025 · Education Fund Contribution	2,142.87
3110 · Advertising - Omnibus	1,500.00	3110 · Advertising - Omnibus	1,400.00
3115 · Advertising - Roster	400.00	3115 · Advertising - Roster	710.00
3120 · Omnibus Show Listings	3,500.00	3120 · Omnibus Show Listings	2,610.00
3210 · Show Approvals	3,000.00	3210 · Show Approvals	3,500.00
3215 · Futurity Nomination & Purse	250.00	3215 · Futurity Nomination & Purse	280.00
3225 · Office processing fees	1,400.00	3225 · Office processing fees	1,540.00
3230 · Award Program Fees	6,000.00	3230 · Award Program Fees	2,590.00
3235 · Special Awards Sponsorships	500.00	3235	
3520 · ODS Championship Show Pass-thru incorr	10,000.00	3520 · ODS Championship Show -net	15,367.55
3530 · Banquet Income	5,500.00	3530 · Banquet Income	5,260.00
3540 · Silent Auction Income	10,000.00	3540 · Silent Auction Income	4,718.50
3560 · Special Event Income	500.00	3560 · Special Event Income	185.00
3610 · Board Meeting Related Income	3,000.00	3610 · Board Meeting Related Income	2,904.00
3620 · Publications Sales	450.00	3620 · Publications Sales	200.00
		3625 · ODS Library Income	215.00
3630 · Merchandise Sales	5,500.00	3630 · Merchandise Sales	5,174.52
		3631 · Adult Programs Income	3,845.00
3950 · Other Revenues	0.00	3950 · Other Revenues	2.40
Total Income	140,500.00		128,916.69
Cost of Goods			
4010 · Affiliate Dues	22,400.00	4010 · Affiliate Dues	20,690.00
4020 · Flying Changes Subscriptions	9,200.00	4020 · Flying Changes Subscriptions	7,026.04
4110 · Omnibus Production	3,200.00	4110 · Omnibus Production	3,051.85
4120 · Roster Production	1,700.00	4120 · Roster Production	1,790.67
4130 · Test Booklet Production	2,000.00	4130 · Test Booklet Production	2,270.83
4230 · Awards Program	6,500.00	4230 · Awards Program	6,808.00
4610 · Merchandise purchsd for resale	5,000.00	4610 · Merchandise purchsd for resale	7,480.88
		4630 · Adult Programs Expenses	5,288.43
4630 · ODS Judges programs & expenses	0.00	4635 · ODS Judges programs	4,540.68
		5530 · Banquet Expense	6,147.56
5000 · Cost of Goods Sold	0.00	5000 · Cost of Goods Sold	
Total COGS	50,000.00	Total COGS	65,094.94
Expense			
3220 · Show & Event Insurance	1,500.00	3220 · Show & Event Insurance	1,205.00
4220 · Insurance - D&O	2,000.00	4220 · Insurance - D&O	1,480.25
4625 · ODS Library Expenses	260.00	4625 · ODS Library Expenses	357.25
5010 · Salaries & Wages	43,313.00	5010 · Salaries & Wages	23,100.00 *
5012 · Omnibus labor	2,000.00	5012 · Omnibus labor	2,000.00
5013 · Other bonus	0.00	5013 · Other bonus	
5015 · Commissions	185.00	5015 · Commissions	1,718.00
5110 · Payroll taxes	6,300.00	5110 · Payroll taxes	2,892.27 *
5111 · Payroll Expenses - ORWBF	25.00	5111 · Payroll Expenses - ORWBF	13.74 *
5115 · Payroll fees	480.00	5115 · Payroll fees	-85.86
5200 · Education & Training	250.00	5200 · Education & Training	535.00
5215 · Futurity pay-outs	250.00	5215 · Futurity Pay-Outs	684.50
5540 · Silent Auction Expense	0.00	5540 · Silent Auction Expense	88.32
5570 · Fall Festival Expense	5,000.00	5570 · Fall Festival Expense	-15.00
6200 · USDF Convention & Meetings Fees	3,500.00	6200 · USDF Convention & Meetings Fees	1,240.00
6210 · USDF Convention/Meetings-Other	1,000.00	6210 · USDF Convention/Meetings-Other	2,732.26
6510 · Airfare & Other Travel	500.00	6510 · Airfare & Other Travel	721.89
6515 · Lodging	500.00	6515 · Lodging	454.30
6520 · Meals & Entertainment	600.00	6520 · Meals & Entertainment	661.76
6525 · Mileage Reimbursement	2,000.00	6525 · Mileage Reimbursement	2,231.78
7005 · Office/Storage Unit/Mailbox Rent	2,820.00	7005 · Office Rent	2,280.00
7010 · Facility Maintenance & Repair	200.00	7010 · Facility Maintenance & Repair	264.59

7012 · Telephone, Voice Mail, Internet	3,500.00	7012 · Telephone, Voice Mail, Internet	2,945.27
7015 · Postage, Fedex, UPS	1,850.00	7015 · Postage, Fedex, UPS	1,899.36
7020 · Other Printing	2,000.00	7020 · Other Printing	942.42
7130 · Public Relations - all	2,500.00	7130 · Public Relations - all	3,585.11
7150 · Special Projects	750.00	7150 · Special Projects	0.00
7210 · Software/Small Equip purchased	350.00	7210 · Software/Small Equip purchased	428.77
7300 · Dues, Books, Subscriptions	600.00	7300 · Dues, Books, Subscriptions	834.00
7350 · General Office Supplies	850.00	7350 · General Office Supplies	1,191.69
7610 · Bank Charges	100.00	7610 · Bank Charges	42.00
7620 · Merchant Banking Fees	2,800.00	7620 · Merchant Banking Fees	2,089.90
8120 · Local Licenses & Taxes	100.00	8120 · Local Licenses & Taxes	50.00
8510 · Legal & Accounting	500.00	8510 · Legal & Accounting	0
		8530 · Other Professional Services	150.00
8600 · Board Meetings/Retreat Expenses	1,800.00	8600 · Board Meetings	3,682.10
8700 · Committee Business Expenses	100.00	8700 · Committee Business Expenses	75.60
8999 · Miscellaneous	17.00	8999 · Miscellaneous	31.92
<u>Total Expense</u>	<u>90,500.00</u>	<u>Total Expense</u>	<u>62,508.19</u>
Net Income/Expense	<u>0.00</u>	Net Income/Expense to-date	<u>1313.56</u>

* = approx 2/3 of total (four months to go)
 Unbudgeted items: Adult programs
 This FY the Fall Festival was replaced by the Banquet