

Oregon Dressage Society  
Profit & Loss  
September 2011 through August 2012  
Sep 11 - Aug 12

4130 · Test Booklet Production	1,864.11
4230 · Awards Program	
4235 · Special Awards	477.95
4230 · Awards Program - Other	6,926.60
Total 4230 · Awards Program	7,404.55
4610 · Merchandise purchsd for resale	6,939.70
4635 · ODS Judges programs	6,085.89
4650 · Connie Keith Adult Camps	0.00
5000 · Cost of Goods Sold	154.70
Total COGS	59,596.01
Gross Profit	138,528.56
Expense	
3220 · Show & Event Insurance	1,978.00
4220 · Insurance - D&O	949.75
4625 · ODS Library Expenses	217.25
5010 · Salaries & Wages	36,270.00
5012 · Omnibus labor	2,000.00
5013 · Other bonus	2,000.00
5015 · Commissions	351.00
5110 · Payroll taxes	4,507.62
5111 · Payroll Expenses - ORWBF	17.58
5115 · Payroll fees	480.00
5200 · Education & Training	165.00
5215 · Futurity Pay-Outs	441.75
5540 · Silent Auction Expense	6,170.95
5570 · Fall Festival Expense	17,157.11
6200 · USDF Convention & Meetings Fees	1,130.00
6210 · USDF Convention/Meetings-Other	3,466.50
6510 · Airfare & Other Travel	367.20
6515 · Lodging	293.13
6520 · Meals & Entertainment	495.81
6525 · Mileage Reimbursement	2,081.55
7005 · Office Rent	
7006 · Mailbox Rent	380.00
7007 · Storage Unit Rent	1,080.00
7005 · Office Rent - Other	1,200.00
Total 7005 · Office Rent	2,660.00
7010 · Facility Maintenance & Repair	30.00
7012 · Telephone, Voice Mail, Internet	3,480.51
7015 · Postage, Fedex, UPS	1,844.52
7020 · Other Printing	1,862.67

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Ordinary Income/Expense	<u>Sep '11 - Aug 12</u>
Income	
3010 · Membership Dues	83,640.70
3020 · Contribution Income Unrestrict	300.00
3025 · Education Fund Contribution	4,866.42
3110 · Advertising - Omnibus	1,625.00
3115 · Advertising - Roster	360.00
3120 · Omnibus Show Listings	3,486.00
3210 · Show Approvals	4,440.00
3215 · Futurity Nomination & Purse	685.00
3225 · Office processing fees	
3227 · Rush Fee	160.00
3225 · Office processing fees - Other	1,400.00
Total 3225 · Office processing fees	<u>1,560.00</u>
3230 · Award Program Fees	6,097.00
3520 · Championship Show/Futurity, net	8,941.58
3540 · Silent Auction Income	17,978.00
3560 · Special Event Income	6,556.19
3570 · Fall Festival Income	
Fall Festival Raffle Income	427.15
3570 · Fall Festival Income - Other	34,573.93
Total 3570 · Fall Festival Income	<u>35,001.08</u>
3610 · Board Meeting Related Income	2,015.00
3620 · Publications Sales	368.00
3630 · Merchandise Sales	5,455.09
3635 · Judges Programs	13,500.00
3950 · Other Revenues	1,249.51
Total Income	<u>198,124.57</u>
Cost of Goods Sold	
4010 · Affiliate Dues	23,385.00
4020 · Flying Changes Subscriptions	9,131.90
4110 · Omnibus Production	
4115 · Printing & Binding	2,867.85
4118 · Mailing	260.37
Total 4110 · Omnibus Production	<u>3,128.22</u>
4120 · Roster Production	1,501.94



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7130 · Public Relations - all	2,591.47
7150 · Special Projects	8,254.80
7210 · Software/Small Equip purchased	714.63
7300 · Dues, Books, Subscriptions	838.40
7350 · General Office Supplies	849.90
7610 · Bank Charges	100.15
7620 · Merchant Banking Fees	2,854.10
8120 · Local Licenses & Taxes	116.00
8510 · Legal & Accounting	510.00
8600 · Board Meetings	
8610 · Retreat Expenses	1,985.72
8600 · Board Meetings - Other	282.08
Total 8600 · Board Meetings	<u>2,267.80</u>
8700 · Committee Business Expenses	
8750 · Ad Hoc Committees	
8755 · Audit and Financial Review	35.17
Total 8750 · Ad Hoc Committees	<u>35.17</u>
8700 · Committee Business Expenses - Other	12.96
Total 8700 · Committee Business Expenses	<u>48.13</u>
8999 · Miscellaneous	262.00
Total Expense	<u>109,825.28</u>
Net Ordinary Income	<u>28,703.28</u>
Net Income	<u><u>28,703.28</u></u>