

Oreogn Dressage Society, Inc.	Proposed For Fiscal Year September 1, 2012 - August 31, 2013	Fiscal Year End Sept 11 - Aug 12	Fiscal Year End Sept 10 - Aug 11
Ordinary Income/Expense			
Income			
3010 · Membership Dues	84000.00	83420.70	75078.82
3020 · Contribution Income Unrestricte	5000.00	300.00	5313.36
3110 · Advertising - Omnibus	1500.00	1625.00	1275.00
3115 · Advertising - Roster	400.00	360.00	70.00
3120 · Omnibus Show Listings	3500.00	3486.00	2180.00
3210 · Show Approvals	3000.00	4440.00	4860.00
3215 · Futurity Nomination & Purse	250.00	243.25	465.00
3225 · Office processing fees	1400.00	1560.00	2065.00
3230 · Award Program Fees	6000.00	6097.00	5852.00
3235 · Special Awards Sponsorships	500.00	0.00	2936.41
3520 · ODS Championship Show Pass-thru incom	10000.00	8941.58	2375.24
3540 · Silent Auction Income	10000.00	17978.00	6395.00
3560 · Special Event Income	500.00	6556.19	9835.33
3570 · Fall Festival Income	5500.00	35001.08	125.00
3610 · Board Meeting Related Income	3000.00	2015.00	360.00
3620 · Publications Sales	450.00	368.00	287.00
3630 · Merchandise Sales	5500.00	5455.00	6936.09
3950 · Other Revenues	0.00	262.00	0.00
<b>Total Income</b>	<b>140500.00</b>	<b>178108.80</b>	<b>126409.25</b>
Expense			
4010 · Affiliate Dues	22400.00	23385.00	15532.00
4020 · Flying Changes Subscriptions	9200.00	9131.90	9325.25
4110 · Omnibus Production	3200.00	3163.32	2694.62
4120 · Roster Production	1700.00	1501.94	1763.73
4130 · Test Booklet Production	2000.00	1864.11	2213.38
4230 · Awards Program	6500.00	7404.55	5497.06
4610 · Merchandise purchsd for resale	5000.00	6939.70	6295.32
3220 · Show & Event Insurance	1500.00	2213.00	1576.75
4220 · Insurance - D&O	2000.00	949.75	1061.25
4625 · ODS Library Expenses	260.00	217.25	117.17
4630 · ODS Judges programs & expenses	0.00	(7649.11)	(17078.47) **
5000 · Cost of Goods Sold	0.00	154.70	0.00
5010 · Salaries & Wages	43313.00	36270.00	34955.95
5012 · Omnibus labor	2000.00	2000.00	2160.00
5013 · Other bonus	0.00	2000.00	0.00
5015 · Commissions	185.00	351.00	166.00
5110 · Payroll taxes	6300.00	5064.56	265.39
5111 · Payroll Expenses - ORWBF	25.00	17.58	7.50
5115 · Payroll fees	480.00	480.00	0.00
5200 · Education & Training	250.00	165.00	3573.79
5215 · Futurity pay-outs	250.00	0.00	604.70
5540 · Silent Auction Expense	0.00	6170.95	1811.29
5570 · Fall Festival Expense	5000.00	17138.19	3076.10
6200 · USDF Convention & Meetings Fees	3500.00	1130.00	1786.00
6210 · USDF Convention/Meetings-Other	1000.00	3492.30	2583.09
6510 · Airfare & Other Travel	500.00	360.32	529.60

6515 · Lodging	500.00	293.13	936.00
6520 · Meals & Entertainment	600.00	477.03	258.87
6525 · Mileage Reimbursement	2000.00	2004.18	568.31
7005 · Office/Storage Unit/Mailbox Rent	2820.00	2660.00	2400.00
7010 · Facility Maintenance & Repair	200.00	30.00	9.99
7012 · Telephone, Voice Mail, Internet	3500.00	3606.55	2992.84
7015 · Postage, Fedex, UPS	1850.00	1844.52	2887.61
7020 · Other Printing	2000.00	1827.57	1733.98
7130 · Public Relations - all	2500.00	2644.83	2269.12
7150 · Special Projects	750.00	7267.29	607.56
7210 · Software/Small Equip purchased	350.00	469.26	174.99
7300 · Dues, Books, Subscriptions	600.00	717.40	793.50
7350 · General Office Supplies	850.00	849.90	1376.25
7610 · Bank Charges	100.00	100.15	142.40
7620 · Merchant Banking Fees	2800.00	2813.10	1672.23
8120 · Local Licenses & Taxes	100.00	116.00	390.00
8510 · Legal & Accounting	500.00	510.00	418.64
8600 · Board Meetings/Retreat Expenses	1800.00	2267.80	279.68
8700 · Committee Business Expenses	100.00	48.13	34.53
8999 · Miscellaneous	17.00	262.00	15.00
Total Expense	140500.00	154724.85	100478.97
Net Income/Expense	0.00	23383.95	25930.28