

Ordinary Income/Expense	Year-to-date				Projected	
	Sep '08 - Aug 09	Sep '09 - Aug 10	Sep '10 - Aug 11	Sep 1, '11 - Feb 1, 12		
Income						
3010 - Membership Dues	62,881.18	68,719.97	75,078.82	59,650.70	70,000.00	
3020 - Contribution Income Unrestrict	536.36	258.50	5,313.36	0.00	9,000.00	Champ show
3025 - Education Fund Contribution	353.95	405.69	1,734.64	4,231.62	5,000.00	
3110 - Advertising - Omnibus	1,733.42	921.83	1,275.00	1,130.00	1,130.00	
3115 - Advertising - Roster	315.50	0.00	70.00	35.00	35.00	
3120 - Omnibus Show Listings	4,252.00	2,400.00	2,180.00	3,486.00	3,486.00	
3210 - Show Approvals	3,580.00	4,177.00	4,860.00	2,520.00	4,000.00	
3215 - Futurity Nomination & Purse	-245.00	150.00	465.00	-441.75		
3225 - Office processing fees						
3227 - Rush Fee	120.00	120.00	425.00	120.00		
3225 - Office processing fees - Other	1,280.00	1,270.00	1,640.00	740.00		
Total 3225 - Office processing fees	1,400.00	1,390.00	2,065.00	860.00	1,000.00	
3230 - Award Program Fees	6,896.00	6,435.00	5,852.00	570.00	5,500.00	
3520 - Championship Show/Futurity, net	7,902.69	8,449.05	2,936.41	-167.44		
3530 - Banquet Income	-874.47	3,675.12	2,375.24	0.00	0.00	See Fall Festival 3570
3540 - Silent Auction Income	2,148.00	4,046.23	6,395.00	17,978.00	17,978.00	
3550 - ODS Breeders Group						
3555 - ODS Breeders Group Sponsorships	575.00	0.00	0.00	0.00		
Total 3550 - ODS Breeders Group	575.00	0.00	0.00	0.00	0.00	
3560 - Special Event Income	0.00	0.00	9,835.33	0.00	0.00	new tests clinic, income only
3570 - Fall Festival Income						
Fall Festival Raffle Income	0.00	0.00	0.00	427.15	427.15	
3570 - Fall Festival Income - Other	0.00	0.00	125.00	34,127.54	34,127.54	40th anniversary income
Total 3570 - Fall Festival Income	0.00	0.00	125.00	34,554.69	34,554.69	
3610 - Merchandise Sales	1,083.00	3,160.02	6,936.09	3,358.92	5,000.00	
3620 - Publications Sales	430.00	190.00	287.00	50.00	50.00	
3630 - ODS Judges programs & expenses	0.00	0.00	17,078.47	-50.00	0.00	L-program, net
3700 - Chapter Shows	0.00	26,489.72	0.00	0.00	0.00	
3950 - Other Revenues	0.00	0.00	0.00	0.00	0.00	
Total Income	92,967.63	130,868.13	144,862.36	127,765.74	156,733.69	
Cost of Goods Sold						
4010 - Affiliate Dues	9,826.00	19,732.00	15,532.00	17,955.00	19,800.00	
4020 - Flying Changes Subscriptions	9,535.44	8,245.54	9,325.25	4,764.50	8,000.00	
4110 - Omnibus Production						
4115 - Printing & Binding	7,720.94	2,662.05	2,194.00	2,902.95	3,200.00	
4118 - Mailing	0.00	0.00	500.62	260.37	500.00	
4110 - Omnibus Production - Other	197.90	0.00	0.00	0.00	0.00	
Total 4110 - Omnibus Production	7,918.84	2,662.05	2,694.62	3,163.32	3,700.00	
4120 - Roster Production	1,772.88	1,192.29	1,763.73	0.00	1,800.00	
4130 - Test Booklet Production	2,634.75	2,186.22	2,213.38	1,864.11	1,864.11	
4230 - Awards Program						
4235 - Special Awards	303.00	233.00	-126.00	477.95	477.95	
4230 - Awards Program - Other	5,338.00	4,869.45	5,623.06	-775.50	5,500.00	See fees, above
Total 4230 - Awards Program	5,641.00	5,102.45	5,497.06	-297.55	5,977.95	
4610 - Merchandise purchsd for resale	514.00	3,177.18	6,295.32	4,812.45	5,500.00	
4620 - ODS Library additions	0.00	0.00	117.17	0.00	500.00	
4645 - ODS Breeders Group Programs, Show Expenses	158.00	0.00	0.00	0.00	0.00	
Total 4645 - ODS Breeders Group Programs,	158.00	0.00	0.00	0.00	0.00	
4650 - Connie Keith Adult Camps	0.00	0.00	0.00	0.00	0.00	
5000 - Cost of Goods Sold	0.00	0.00	0.00	154.70	154.70	
5530 - Banquet Expense	0.00	4,477.64	2,600.20	0.00	0.00	
Total COGS	38,000.91	46,775.37	46,038.73	32,416.53	47,296.76	
Gross Profit	54,966.72	84,092.76	98,823.63	95,349.21	109,436.93	
Expense						
3220 - Show & Event Insurance	2,359.00	1,976.00	1,576.75	107.00	1,800.00	
4220 - Insurance - D&O	160.50	-302.50	1,061.25	2,027.11	2,027.11	all in?
4625 - ODS Library Expenses	0.00	172.51	39.29	30.96	500.00	
5010 - Salaries & Wages	27,875.29	36,650.13	34,955.95	16,057.50	35,000.00	
5011 - Prior Year Salary Adjustment	0.00	11,558.00	0.00	0.00	0.00	
5012 - Omnibus labor	0.00	1,500.00	2,160.00	1,500.00	1,500.00	FY2011 misclassified?
5015 - Commissions	0.00	0.00	166.00	151.00	151.00	
5110 - Payroll taxes	3,564.35	2,532.46	4,248.49	1,951.41	4,300.00	
5111 - Payroll Expenses - ORWBF	-163.99	-274.89	7.50	6.25	8.00	
5112 - Workers Comp Insurance	0.00	407.81	-221.00	0.00	300.00	
5200 - Education & Training	328.10	80.00	3,573.79	20.00	0.00	
5215 - Futurity Pay-Outs	0.00	0.00	604.70	0.00	0.00	
5540 - Silent Auction Expense	0.00	0.00	1,811.29	6,170.95	6,170.95	
5570 - Fall Festival Expense	0.00	0.00	475.90	16,893.19	16,893.19	
6200 - USDF Convention & Meetings Fees	2,141.00	3,591.75	1,786.00	1,130.00	1,130.00	
6210 - USDF Convention/Meetings-Other	2,097.45	139.51	2,583.09	3,213.72	3,213.72	
6510 - Airfare & Other Travel	273.00	472.40	529.60	360.32	360.32	
6515 - Lodging	1,089.40	1,378.20	936.00	-14.45	800.00	
6520 - Meals & Entertainment	1,214.26	350.42	258.87	259.50	300.00	
6525 - Mileage Reimbursement	355.50	561.72	568.31	609.03	500.00	
66900 - Reconciliation Discrepancies	-2.00	13.39	0.00	0.00	0.00	
7005 - Office Rent						
7006 - Mailbox Rent	0.00	0.00	120.00	120.00	120.00	
7007 - Storage Unit Rent	0.00	540.00	1,080.00	1,080.00	1,080.00	
7005 - Office Rent - Other	2,220.00	2,220.00	1,200.00	500.00	1,200.00	
Total 7005 - Office Rent	2,220.00	2,760.00	2,400.00	1,700.00	2,400.00	
7010 - Facility Maintenance & Repair	227.92	0.00	9.99	30.00	30.00	
7012 - Telephone, Voice Mail, Internet	3,014.45	3,205.98	2,992.84	1,174.87	3,000.00	
7015 - Postage, Fedex, UPS	4,491.36	4,780.79	2,887.61	730.40	3,000.00	
7020 - Other Printing	2,039.27	2,162.78	1,733.98	0.00	2,000.00	
7120 - Advertising - Setup & Placement	0.00	0.00	15.00	0.00	0.00	
7130 - Public Relations - all	677.98	1,247.00	2,269.12	1,150.99	1,500.00	

7150 - Special Projects	7,692.09	350.59	607.56	721.48	721.48	
7210 - Software/Small Equip purchased	3,528.36	319.91	174.99	0.00	200.00	Calendar software?
7230 - Equipment Maintenance & Repairs	0.00	60.00	0.00	0.00	50.00	
7300 - Dues, Books, Subscriptions	50.00	444.00	793.50	577.75	800.00	
7350 - General Office Supplies	1,030.97	1,232.69	1,376.25	138.56	1,500.00	
7610 - Bank Charges	848.95	1,529.58	142.40	1.50	200.00	Big improvement
7620 - Merchant Banking Fees	0.00	0.00	1,672.23	1,747.22	1,800.00	
8120 - Local Licenses & Taxes	0.00	224.00	390.00	-155.00	400.00	Refund of what?
8510 - Legal & Accounting	0.00	0.00	418.64	0.00	500.00	CPA fees, other?
8530 - Other Professional Services	0.00	350.00	0.00	0.00	500.00	Payroll
8600 - Board Meetings						
8610 - - Retreat Expenses	0.00	1,585.66	2,415.07	200.00	2,500.00	
8615 - Retreat "income"/offset expense	0.00	-1,820.00	-1,905.00	-425.00	-1,800.00	
8600 - Board Meetings - Other	1,260.82	87.39	279.68	200.00	300.00	
Total 8600 - Board Meetings	1,260.82	-146.95	789.75	-25.00	1,000.00	
8700 - Committee Business Expenses						
8750 - Ad Hoc Committees						
8755 - Audit and Financial Review	0.00	0.00	34.53	35.17	35.17	Ring2 Communications?
Total 8750 - Ad Hoc Committees	0.00	0.00	34.53	35.17	35.17	
Total 8700 - Committee Business Expenses	0.00	0.00	34.53	35.17	35.17	
8800 - Depreciation & Amortization	0.00	13,274.63	0.00	0.00	0.00	
8999 - Miscellaneous	-1.00	0.00	0.00	0.00	0.00	
Total Expense	68,373.03	92,601.91	75,830.17	58,301.43	94,590.94	
Net Ordinary Income	-13,406.31	-8,509.15	22,993.46	37,047.78	14,845.99	Need more special projects
Other Income/Expense						
Other Income						
9010 - Interest Income	14.30	1.28	0.00	0.00	0.00	
Total Other Income	14.30	1.28	0.00	0.00	0.00	
Other Expense						
9015 - Interest Expense	130.51	62.66	1.00	0.00	0.00	
Total Other Expense	130.51	62.66	1.00	0.00	0.00	
Net Other Income	-116.21	-61.38	-1.00	0.00	0.00	
Net Income	-13,522.52	-8,570.53	22,992.46	37,047.78	14,845.99	

Oregon Dressage Society

Balance Sheet

As of August 31, 2011
Aug 31, 11

ASSETS

Current Assets

Checking/Savings

1100 · General Checking 26,359.04

1160 · Education Fund - Money Market 36,820.74

Total Checking/Savings 63,179.78

Accounts Receivable

1450 · Accounts Receivable 108.25

Total Accounts Receivable 108.25

Other Current Assets

1170 · Winnie Duncan Scholarship Fund -2,063.50

1499 · Undeposited Funds -35.00

Total Other Current Assets -2,098.50

Total Current Assets 61,189.53

Fixed Assets

1500 · Chapter Equipment 32,764.24

1510 · Office Equipment 7,706.97

1590 · Accumulated Depreciation -35,025.30

Total Fixed Assets 5,445.91

TOTAL ASSETS 66,635.44

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2100 · Accounts Payable -90.00

Total Accounts Payable -90.00

Credit Cards

Office Manager MBNA Account 1,338.82

Total Credit Cards 1,338.82

Other Current Liabilities

2200 · Gift Certificates (Liabilities) 10.00

2210 · Payroll Liabilities 2,500.65

Total Other Current Liabilities 2,510.65

Total Current Liabilities 3,759.47

Total Liabilities 3,759.47

Oregon Dressage Society

Balance Sheet

As of August 31, 2011
Aug 31, 11

Equity	
2990 · Fund Balance	6,399.17
2995 · Current Fund Balance	33,484.34
Net Income	<u>22,992.46</u>
Total Equity	<u>62,875.97</u>
TOTAL LIABILITIES & EQUITY	<u><u>66,635.44</u></u>