

Oregon Dressage Society  
Board and Presidents Retreat Minutes  
January 8-9, 2005  
Silver Falls Conference Center, Oregon

<b>Attendance</b>	<b>Email Address</b>	<b>Association</b>
Paulette Alexandria	<a href="mailto:res04uqm@comcast.net">res04uqm@comcast.net</a>	ODS Treasurer ODS North Region Director CMC, NWV
Kimberlee Barker	<a href="mailto:kbarker@pobox.com">kbarker@pobox.com</a>	ODS Secretary ODS Director at Large, MVC
Siobhan Barker	<a href="mailto:siobhan@haywardfarm.com">siobhan@haywardfarm.com</a>	ODS Director at Large NWV
John Craven	<a href="mailto:cravenj@oes.edu">cravenj@oes.edu</a>	ODS President ODS Central Region Director MVC
Sarah Diebert	<a href="mailto:sdiebert@solidnet.com">sdiebert@solidnet.com</a>	FVC President
Francy Haupt	<a href="mailto:fancyhorse@comcast.net">fancyhorse@comcast.net</a>	CMC President Instructor Certification
Monica Honegger	<a href="mailto:wildhorseherbs@yahoo.com">wildhorseherbs@yahoo.com</a>	PCT President ODS Historian
Andrea Marek	<a href="mailto:amarek@pamplincorp.com">amarek@pamplincorp.com</a>	NWV Chapter
Gaye McCabe	<a href="mailto:j-gmccabe@juno.com">j-gmccabe@juno.com</a>	Region 6 Director ODS Youth Programs, MVC
Jennifer Milburn	<a href="mailto:jennifer.milburn@orst.edu">jennifer.milburn@orst.edu</a>	MVC President
Rose Newman	<a href="mailto:rose_newman@yahoo.com">rose_newman@yahoo.com</a>	ODS North Region Director ODS Adult Education, FVC
Melinda Raven	<a href="mailto:melraven@juno.com">melraven@juno.com</a>	TRC President
Dorothy Richardson	<a href="mailto:dhorsechick@hotmail.com">dhorsechick@hotmail.com</a>	ODS East Region Director, CC
Corinne Stonier	<a href="mailto:office@oregondressage.com">office@oregondressage.com</a>	ODS Office Manager
Joyce Stride	none	ODS Awards, PCT
Marsha Williams	<a href="mailto:gotothebarn@bendbroadband.com">gotothebarn@bendbroadband.com</a>	ODS East Region Director COC Chapter President

2005 ODS Retreat Minutes  
1/8-9/05

1. Meeting called to order at 1 p.m. and introductions were made.
2. Regional Directors
  - Who are they and are the positions filled?
  - Regional Directors consists of two members from each region to serve on the ODS Board. Job Duties: see ODS Handbook.
  - North Region: Paulette Alexandria and Rose Newman
  - Central Region: John Craven and Sharon Gerl
  - South Region: Carol Taylor and vacant
  - East Region: Dorothy Richardson and a vacancy--filled by Marsha Williams.
3. Office Report: Corrine Stonier
  - 814 members currently: 89 JR/YR, 20 Patrons, 12 Business, 5 life, 688 adults. (May of 2004 there were 1067 members).
  - Corrine is working on getting membership renewals set up on-line.
  - Omnibus is at the printer. Projected income (ads/show listings) \$5015, projected expense \$5300, net Profit/Loss = \$-285.
  - Corrine proposed a Publications Committee to review all ODS. Major ODS publications are: Omnibus, Test Booklet, Handbook, and Roster. Proposed committee members are: Corrine, Paulette, Siobhan, Nikki, and Kaye Phaneuf.
  - The ODS Handbook has many errors in it, so Corrine only printed enough for the retreat.
  - Corrine suggested moving the Omnibus production dates up, so it can be available by January 10 and out to members by mid to late January. The printer will need it by December 1.
  - Dorothy made a suggestion that Corrine make a proposal to ODS to move the design of the Omnibus in-house.
  - There was discussion on whether or not to keep the Test Booklet and consensus was that it was a valuable publication for ODS to provide to its members.
  - Corrine suggests dropping the glossy cover for the Roster to save money.
  - Corrine moved the ODS web/email host to a more secure site with easier broadcast email capabilities. A problem that comes up is that sending more than 500 emails per day is considered spamming.
  - Corrine would like to put information for every ODS chapter the web page, which could then point to individual Chapter web pages.
  - Awards: The 2003 approved show awards did not go out and so 2003 and 2004 will go out together. This a very difficult and time consuming project: every show has a different report format and many times ODS numbers are left off the report.
  - John and Corrine are looking into Errors and Omissions Insurance for the board. One quote is for \$800/year for a million in coverage. This will be discussed further in at the February Board Meeting.
4. Adult Education/Show Management Training: Rose Newman
  - Rose is planning a Show Managers Training Workshop on February 19, 2005. It will include the basics for putting on a show, general duties and responsibilities. She is looking into locations in either Portland or Eugene. It will be a classroom style session with a maximum of 40 participants.
  - The group brainstormed about a Scribe Training Session from videos. Francy volunteered to make tapes. Spike Cornelius had told Rose he would be the judge for a training session.
  - Region 6 is presenting an Adult Clinic with Lendon Gray April 16-17 at DevonWood. It will cost \$60 to audit and applications for demo riders are available on-line the cost to the riders will be \$250/rider plus stabling.
5. Membership: John Craven
  - USDF will allow a family membership (mostly because many GMO's were out of compliance).



- With an individual ODS membership \$17 of it goes to USDF; with the new proposed family/group membership only \$8 will go to USDF, so ODS can reduce the price for family/group memberships. The membership year will be December 1 – November 30 to coincide with USDF and USEF.
6. Region 6: Gaye McCabe
- Gaye discussed the strengths of the “New” USDF and its new location in Kentucky.
  - Gaye announced the USDF Capitol Campaign. The USDF needs to raise \$5 million to build their new national headquarters in Lexington Kentucky and form an endowment. The Kentucky Horse Park will give USDF a 99 year lease for \$1. USDF will be next door to USEF, which will facilitate greater cooperation between the two federations. USDF must break ground by June of 05 to get the Lease. There is a \$500,000 challenge gift that must be met by the end of 2005. USDF is looking to GMO’s to help raise the money. Gaye suggested that all monies raised by individual ODS chapters go through ODS to get a naming opportunity.
  - It is proposed that Regional Championships rotate between, Idaho (Idaho Horse Park), Oregon (DevonWood), and Washington (Donida). 2005 Regional Championships will be held in Nampa Idaho.
  - ODS High School Program was adopted by USDF Nationally.
  - Gaye announced that there are funds available for Adult Education.
7. Instructor Certification: Francy Haupt
- 8 participants have committed to the 2005 ODS Instructor Certification Program.
  - The first session will be held at DevonWood and the last three at Crescendo Farms.
  - Francy plans for the program to pay for itself and to generate enough income to help pay for the Pre-certification and Certification sessions which cannot generate as much income.
  - Dates: Feb 26-27 Lungeing the Horse (Gerhard Politz), May 7-8 Lungeing the rider (Gerhard Politz), July 30-31 Training the Horse (Lilo Fore), Oct 15-16 Teaching the Rider (Cindy Sydnor).
8. Equine Expo in Albany March 18-20 with Jane Savoie
- Kim Barker will help coordinate the demo riders.
9. Championship Show
- Things are looking good and well organized
  - There are openings to be filled for a vendor Hostess/Coordinator, a silent auction coordinator and a banquet coordinator (the banquet will be held off-site this year).
  - The silent auction will be streamlined by including only chapter baskets and barn baskets. The vast numbers of donations from other sources would not be sought this year.
10. Adult Team and JR/YR: Gaye McCabe
- Adult Team Competition will be held at Mt. Hood Equestrian Center on Memorial Day weekend. It was moved from its original date to accommodate people wanting to attend the World Cup in Las Vegas.
  - JR/YR Team Show had 24 teams 2004. This show has increased the number of ODS youth members, since they must be ODS members to compete. Linda Coates-Markle and Kathy Casey will be the judges for 2005.
11. League Championships: Gaye McCabe
- To be held in 2006 (2<sup>nd</sup> weekend in June)
  - Possible venue: Salem Fairgrounds
  - Qualifying year: May – June
12. John Craven reported that Barb Funk was planning a sport horse in hand handling workshop.
13. Andrea Marek reported on the October Jane Savoie Clinic sponsored by the NW Chapter
- The clinic was very popular.
  - Rides were \$200 and \$150 for NWC members.

- Auditors paid \$25 and NWC members paid \$5.
- The Educational Lecture tickets cost \$40 ODS members, \$35 NWC members, \$65 for non-ODS members.
- Expenses were about \$1500 more than their revenue.
- They received a \$750 education grant from Region 6/Gaye McCabe.
- The clinic had 90 auditors and 56 people at the lecture.
- Chestnut Ridge donated the facility, but there was \$600 in bleacher rentals.
- Andrea estimated that it could make more money with just two riding days.
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14. 2005 Proposed Meeting Dates

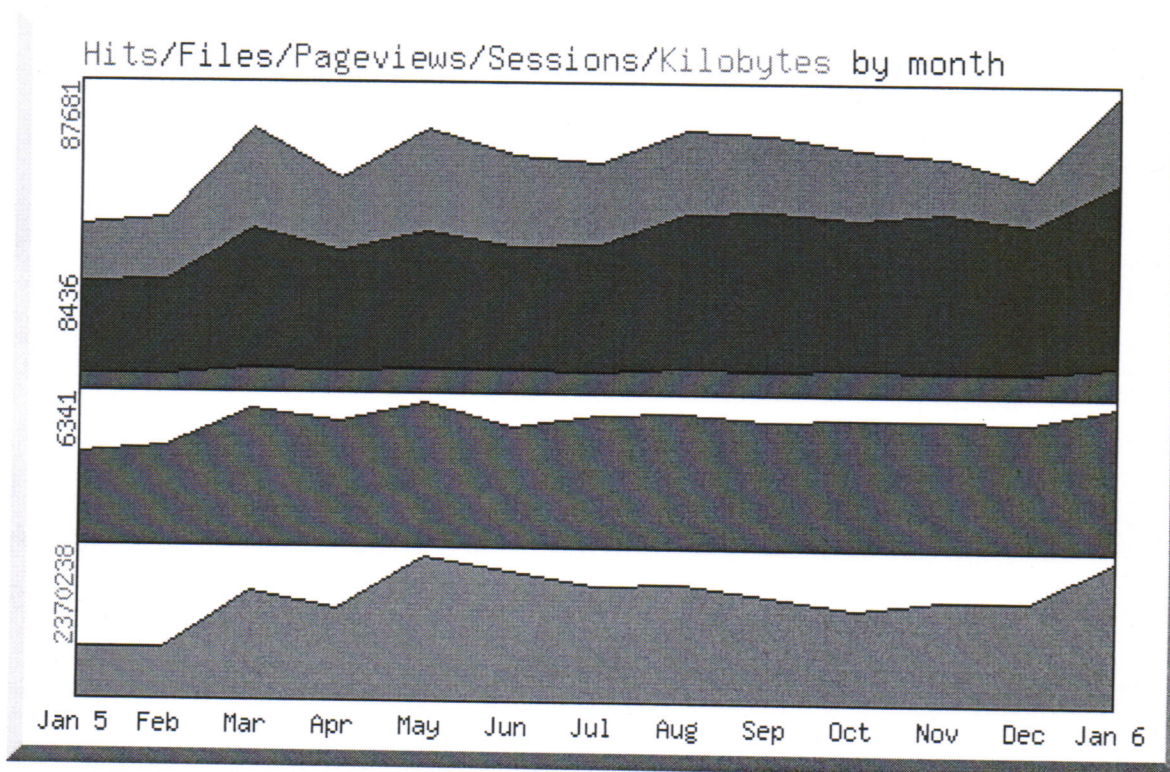
February 12	Board Meeting Eugene
May 21	Board Meeting Eugene
August 13	Board Meeting Eugene
November 5	Board and General Meeting Eugene
November 29 December 4	USDF Convention and Symposium



Who is doing what:

1. Sarah
  - Sell more ads for Omnibus
  - Sell ads for Roster now
  - Help with Championship Program
2. Rose
  - Show Training Program
  - Volunteer Training at shows (a work in progress)
  - Championship Show: Broadcast email for open positions
3. Joyce
  - Special Awards
  - Ride Herd on 4-H Dressage Program
4. Dorothy
  - Take information back to her chapter
5. Jennifer
  - Championship Show
  - Help Gaye with Fundraising Letter
6. Gaye
  - Work with Jennifer on Fundraising Letter for Capitol Campaign
  - League Championships
  - Help create more high school teams
7. Francy
  - USDF Instructor Certification Program
  - ODS Trainers/Instructors List
  - Benefit Show
8. Siobhan
  - Publications Committee
  - Training Level Freestyle Criteria for League shows
9. Corinne
  - Too numerous to list
10. John
  - Errors and Omissions Insurance
  - Fundraising Letter Prior to Benefit Show
  - Develop Documentation for Education Fund
  - Work with Corinne on Office Procedures
  - Work with Paulette on Financials
  - Hire a payroll service
  - Help Corinne purge storage facility
11. Kim
  - Demonstration Riders for Expo

## Access Statistics for oregondressage.com the last 12 months



### Short statistics for January 2006 (updated more frequently)

Month	Hits	Files	Pageviews	Sessions	KBytes sent
January 2006	19799	13832	1905	1432	535216
December 2005	62188	49069	6288	5547	1698637
November 2005	68214	52602	6645	5617	1694726
October 2005	70315	50555	7363	5636	1538138
September 2005	75003	52240	6842	5553	1730737
August 2005	76031	52103	7524	5924	1927236
July 2005	66638	42668	6045	5748	1899798
June 2005	68876	42017	6266	5218	2099637
May 2005	76510	46370	6675	6319	2351028
April 2005	61467	40470	5777	5507	1494262
March 2005	75920	47013	6645	6029	1777539
February 2005	49975	31472	4740	4262	839944
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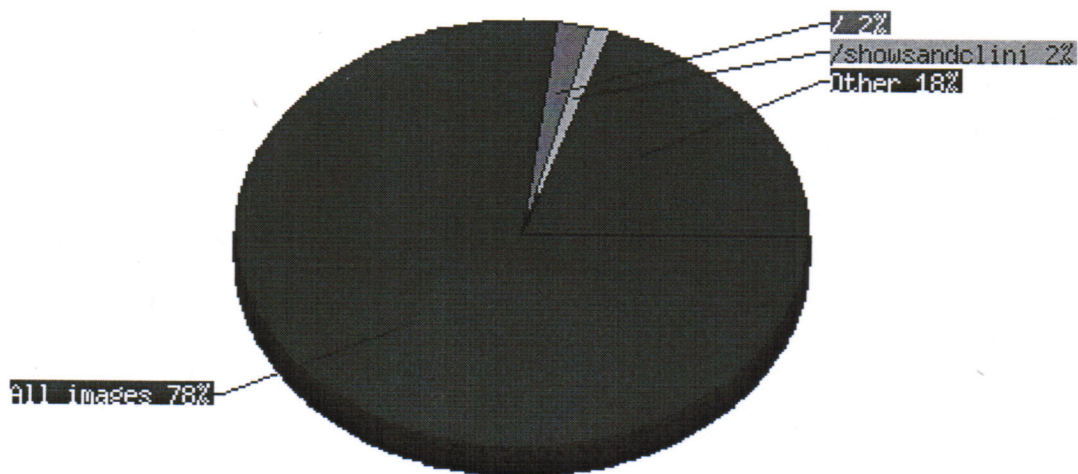
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<u>http-analyze 2.2</u>	Copyright © 2006 by RENT-A-GURU®	07/Jan/2006 01:56
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### The Top 30 items/URLs



The Top 30 Items/URLs  
100% = 19776 hits

#### More details

No.	Hits		304's		KBytes sent	URL
1	15358	77.57%	4218	90.98%	342971	<a href="#">All images</a>
2	462	2.33%	90	1.94%	2357	<a href="#">/</a>
3	307	1.55%	45	0.97%	25255	<a href="#">/showsandclinics.html</a>
4	194	0.98%	10	0.22%	5305	<a href="#">/classifieds.html</a>
5	147	0.74%	19	0.41%	4537	<a href="#">/classifieds_carmen_sept05.JPG</a>
6	144	0.73%	0	0.00%	5	<a href="#">/robots.txt</a>
7	129	0.65%	12	0.26%	8521	<a href="#">/classifieds_saddle4_nov05.JPG</a>
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9	68	0.34%	8	0.17%	677	<a href="#">/highschooldressage.html</a>
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11	53	0.27%	6	0.13%	273	<a href="#">/chapters.html</a>
12	52	0.26%	4	0.09%	246	<a href="#">/servicedirectory.html</a>
13	45	0.23%	0	0.00%	273	<a href="#">/about.html</a>

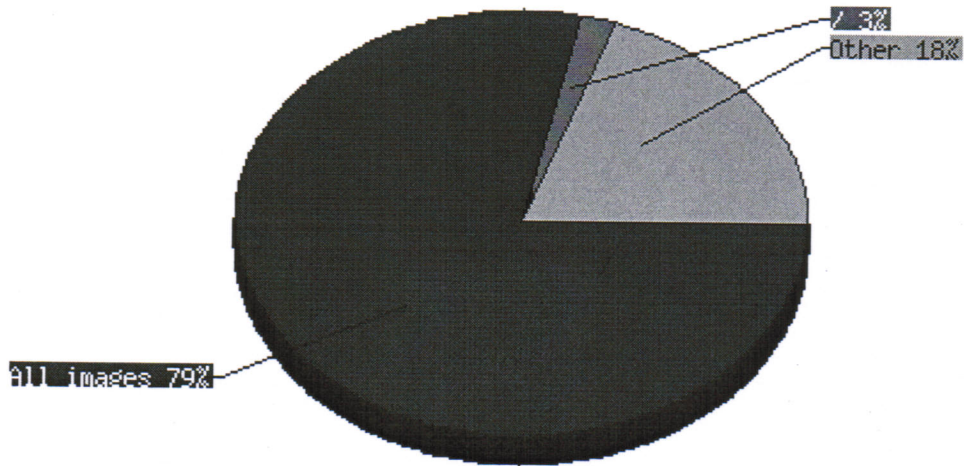
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<b>15</b>	<b>39</b>	0.20%	<b>5</b>	0.11%	<b>217</b>	<a href="#">/breeders.html</a>
<b>16</b>	<b>37</b>	0.19%	<b>2</b>	0.04%	<b>165</b>	<a href="#">/news.html</a>
<b>17</b>	<b>37</b>	0.19%	<b>1</b>	0.02%	<b>716</b>	<a href="#">/store.html</a>
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<b>22</b>	<b>29</b>	0.15%	<b>1</b>	0.02%	<b>129</b>	<a href="#">/contact.html</a>
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<b>26</b>	<b>21</b>	0.11%	<b>3</b>	0.06%	<b>1431</b>	<a href="#">/2006 ODS MembershipForm.pdf</a>
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### The 10 least frequently accessed items/URLs

						<u>More details</u>	
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<b>10</b>	<b>2</b>	0.01%	<b>1</b>	0.02%	<b>259</b>	<a href="#">/HeartofValley.pdf</a>	
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<b>8</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>33</b>	<a href="#">/OSD General Release Form.pdf</a>	
<b>7</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>13933</b>	<a href="#">/Region6ChampsSept.pdf</a>	
<b>6</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>60</b>	<a href="#">/2006ChapterInsuranceApp.pdf</a>	
<b>5</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>17</b>	<a href="http://www.oregondressage.com/awards.html">http://www.oregondressage.com/awards.html</a>	
<b>4</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>142</b>	<a href="#">/ODSChamps.pdf</a>	
<b>3</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>1997</b>	<a href="#">/ccdss.pdf</a>	
<b>2</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>17</b>	<a href="http://www.oregondressage.com/classifieds.html">http://www.oregondressage.com/classifieds.html</a>	
<b>1</b>	<b>1</b>	0.01%	<b>0</b>	0.00%	<b>140</b>	<a href="#">/JrYrTeamShow06.pdf</a>	



### The Top 30 items/URLs



The Top 30 Items/URLs  
100% = 62185 hits

#### More details

No.	Hits		304's		KBytes sent	URL
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5	597	0.96%	80	0.79%	32430	<u>/showsandclinics.html</u>
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7	491	0.79%	40	0.40%	32316	<u>/classifieds saddle4 nov05.JPG</u>
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11	179	0.29%	21	0.21%	916	<u>/chapters.html</u>
12	174	0.28%	17	0.17%	3365	<u>/awards.html</u>
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14	144	0.23%	14	0.14%	788	<a href="#">/breeders.html</a>
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### The 10 least frequently accessed items/URLs

<u>More details</u>						
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7	4	0.01%	2	0.02%	3993	<a href="#">/ccdss.pdf</a>
6	4	0.01%	1	0.01%	475	<a href="#">/dressagefortheages.pdf</a>
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1	1	0.00%	0	0.00%	6	<a href="http://www.google.ca:80/">http://www.google.ca:80/</a>

1:20 AM

01/07/06

Accrual Basis

## Oregon Dressage Society Profit & Loss Prev Year Comparison September 2005 through August 2006

	Sep '05 - Aug 06	Sep '04 - Aug 05	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
3010 · Membership Dues	47,891.00	67,751.00	-19,860.00
3025 · Education Fund Contribution	2,778.92	-2,437.54	5,216.46
3110 · Advertising - Omnibus	1,845.00	2,535.00	-690.00
3115 · Advertising - Roster	485.00	450.00	35.00
3120 · Omnibus Show Listings	2,651.00	2,995.00	-344.00
3210 · Show Approvals	1,240.00	2,710.00	-1,470.00
3215 · Futurity fees	-465.00	-520.45	55.45
3220 · Show & Event Insurance	-750.00	798.00	-1,548.00
3225 · Office processing fees	400.00	720.00	-320.00
3230 · Award Program Fees	1,299.00	3,278.06	-1,979.06
3520 · Championship Show/Futurity, net	12,624.52	-407.40	13,031.92
3530 · Banquet (Fall Festival), net	401.76	-742.30	1,144.06
3540 · Silent Auction, net	2,203.58	5,356.56	-3,152.98
3610 · Merchandise Sales	2,387.49	2,671.78	-284.29
3620 · Publications Sales	78.00	834.40	-756.40
3950 · Other Revenues	785.00	2,758.91	-1,973.91
<b>Total Income</b>	<b>75,855.27</b>	<b>88,751.02</b>	<b>-12,895.75</b>
<b>Cost of Goods Sold</b>			
4010 · Affiliate Dues	8,807.85	19,275.00	-10,467.15
4020 · Flying Changes Subscriptions	799.57	8,251.37	-7,451.80
4110 · Omnibus Production			
4112 · Production Contract	0.00	1,700.00	-1,700.00
4113 · Addtl Layout/Adv. Procurement	0.00	273.45	-273.45
4115 · Printing & Binding	41.00	229.20	-188.20
4110 · Omnibus Production - Other	0.00	2,751.00	-2,751.00
<b>Total 4110 · Omnibus Production</b>	<b>41.00</b>	<b>4,953.65</b>	<b>-4,912.65</b>
4120 · Roster Production	0.00	1,966.00	-1,966.00
4130 · Test Booklet Production	0.00	2,686.81	-2,686.81
4220 · Insurance	755.90	2,461.00	-1,705.10
4230 · Awards Program	402.87	6,883.38	-6,480.51
4610 · Merchandise purchsd for resale	2,099.12	3,895.33	-1,796.21
4620 · ODS Library additions	0.00	255.77	-255.77
4640 · Instructors programs, services	-732.77	-2,697.77	1,965.00
4645 · - ODS Breeders Group Programs,	60.65	-26.66	87.31
4650 · Connie Keith Adult Camps	0.00	0.00	0.00
4950 · Other Costs of Revenues	780.00	0.00	780.00
<b>Total COGS</b>	<b>13,014.19</b>	<b>47,903.88</b>	<b>-34,889.69</b>
<b>Gross Profit</b>	<b>62,841.08</b>	<b>40,847.14</b>	<b>21,993.94</b>
<b>Expense</b>			
5010 · Salaries & Wages	8,949.70	5,361.19	3,588.51
5110 · Payroll taxes & Workers Comp	580.71	6,507.81	-5,927.10
5200 · Education & Training	0.00	358.60	-358.60
5500 · Less Allocation to Pubs/Events	38.97	0.00	38.97
6200 · USDF Convention & Meetings Fees	1,479.00	1,640.12	-161.12
6210 · USDF Convention/Meetings-Other	3,597.70	3,337.99	259.71
6510 · Airfare & Other Travel	304.40	482.70	-178.30
6515 · Lodging	649.57	960.83	-311.26
6520 · Meals & Entertainment	124.13	268.16	-144.03
6525 · Mileage Reimbursement	440.62	0.00	440.62
6560 · Payroll Expenses	0.00	11,323.53	-11,323.53
7005 · Office Rent	810.00	780.00	30.00
7012 · Telephone, Voice Mail, Internet	579.27	1,284.36	-705.09
7015 · Postage, Fedex, UPS	971.55	3,013.31	-2,041.76
7020 · Other Printing	461.58	1,324.84	-863.26
7120 · Advertising - Setup & Placement	0.00	15.00	-15.00
7130 · Public Relations - all	934.48	778.21	156.27
7150 · Special Projects	5,000.00	0.00	5,000.00
7210 · Software/Small Equip purchased	529.98	573.94	-43.96
7230 · Equipment Maintenance & Repairs	7.99	85.00	-77.01
7300 · Dues, Books, Subscriptions	200.00	100.00	100.00
7350 · General Office Supplies	1,453.22	1,531.78	-78.56

$$\begin{array}{r} 2697.77 \\ 732.77 \\ \hline 3430.54 \end{array}$$

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Accrual Basis

Oregon Dressage Society  
Profit & Loss Prev Year Comparison  
September 2005 through August 2006

	Sep '05 - Aug 06	Sep '04 - Aug 05	\$ Change
7610 · Bank Charges	68.50	236.25	-167.75
7620 · Merchant Banking Fees	433.74	859.78	-426.04
8120 · Local Licenses & Taxes	0.00	50.00	-50.00
8600 · Board Meetings	301.30	584.61	-283.31
8999 · Miscellaneous	0.00	-359.32	359.32
Total Expense	27,916.41	41,098.69	-13,182.28
Net Ordinary Income	34,924.67	-251.55	35,176.22
Other Income/Expense			
Other Income			
9010 · Interest Income	233.79	109.96	123.83
Total Other Income	233.79	109.96	123.83
Other Expense			
9015 · Interest Expense	0.00	31.98	-31.98
Total Other Expense	0.00	31.98	-31.98
Net Other Income	233.79	77.98	155.81
Net Income	35,158.46	-173.57	35,332.03



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Accrual Basis

Oregon Dressage Society  
**Profit & Loss Prev Year Comparison**  
 September 2005 through August 2006

	% Change
Ordinary Income/Expense	
Income	
3010 · Membership Dues	-29.3%
3025 · Education Fund Contribution	214.0%
3110 · Advertising - Omnibus	-27.2%
3115 · Advertising - Roster	7.8%
3120 · Omnibus Show Listings	-11.5%
3210 · Show Approvals	-54.2%
3215 · Futurity fees	10.7%
3220 · Show & Event Insurance	-194.0%
3225 · Office processing fees	-44.4%
3230 · Award Program Fees	-60.4%
3520 · Championship Show/Futurity, net	3,198.8%
3530 · Banquet (Fall Festival), net	154.1%
3540 · Silent Auction, net	-58.9%
3610 · Merchandise Sales	-10.6%
3620 · Publications Sales	-90.7%
3950 · Other Revenues	-71.6%
<b>Total Income</b>	<b>-14.5%</b>
Cost of Goods Sold	
4010 · Affiliate Dues	-54.3%
4020 · Flying Changes Subscriptions	-90.3%
4110 · Omnibus Production	
4112 · Production Contract	-100.0%
4113 · Addtl Layout/Adv. Procurement	-100.0%
4115 · Printing & Binding	-82.1%
4110 · Omnibus Production - Other	-100.0%
<b>Total 4110 · Omnibus Production</b>	<b>-99.2%</b>
4120 · Roster Production	-100.0%
4130 · Test Booklet Production	-100.0%
4220 · Insurance	-69.3%
4230 · Awards Program	-94.2%
4610 · Merchandise purchsd for resale	-46.1%
4620 · ODS Library additions	-100.0%
4640 · Instructors programs, services	72.8%
4645 · - ODS Breeders Group Programs,	327.5%
4650 · Connie Keith Adult Camps	0.0%
4950 · Other Costs of Revenues	100.0%
<b>Total COGS</b>	<b>-72.8%</b>
<b>Gross Profit</b>	<b>53.8%</b>
Expense	
5010 · Salaries & Wages	66.9%
5110 · Payroll taxes & Workers Comp	-91.1%
5200 · Education & Training	-100.0%
5500 · Less Allocation to Pubs/Events	100.0%
6200 · USDF Convention & Meetings Fees	-9.8%
6210 · USDF Convention/Meetings-Other	7.8%
6510 · Airfare & Other Travel	-36.9%
6515 · Lodging	-32.4%
6520 · Meals & Entertainment	-53.7%
6525 · Mileage Reimbursement	100.0%
6560 · Payroll Expenses	-100.0%
7005 · Office Rent	3.9%
7012 · Telephone, Voice Mail, Internet	-54.9%
7015 · Postage, Fedex, UPS	-67.8%
7020 · Other Printing	-65.2%
7120 · Advertising - Setup & Placement	-100.0%
7130 · Public Relations - all	20.1%
7150 · Special Projects	100.0%
7210 · Software/Small Equip purchased	-7.7%
7230 · Equipment Maintenance & Repairs	-90.6%
7300 · Dues, Books, Subscriptions	100.0%
7350 · General Office Supplies	-5.1%

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Accrual Basis

Oregon Dressage Society  
Profit & Loss Prev Year Comparison  
September 2005 through August 2006

	% Change
7610 · Bank Charges	-71.0%
7620 · Merchant Banking Fees	-49.6%
8120 · Local Licenses & Taxes	-100.0%
8600 · Board Meetings	-48.5%
8999 · Miscellaneous	100.0%
Total Expense	-32.1%
Net Ordinary Income	13,983.8%
Other Income/Expense	
Other Income	
9010 · Interest Income	112.6%
Total Other Income	112.6%
Other Expense	
9015 · Interest Expense	-100.0%
Total Other Expense	-100.0%
Net Other Income	199.8%
Net Income	<u>20,356.1%</u>